P&A COFFEE NEWSLETTER
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COFFIDENTIAL

YOUR BEST SOURCE OF INFORMATION ABOUT THE BRAZILIAN COFFEE AND COCOA BUSINESSES. THIS ISSUE:

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NEW PLATFORM COMPILES DATA ON BRAZILIAN COFFEE PRODUCTION

Launched by the Brazilian Agricultural Research Corporation (Embrapa), the new Coffee in Numbers Platform brings together official information on Brazilian coffee production in a single place. The tool organizes and integrates information from different institutions and provides easy access to key indicators for the sector. The platform is organized into thematic modules that address production, planted area, productivity, value of production, geographical distribution, profile of farms and farmers, family farming, climate risk, and Embrapa's scientific and technological output.

Source: Rede Social do Café

BSCA LAUNCHES SPECIALTY CANEPHORA COMPETITION

The Brazilian Specialty Coffee Association (BSCA) has just launched the competition "The Best of Canephora Brazil 2026". It will follow the same format as the Cup of Excellence. The top 24 samples that receive a score of 83 points or higher will qualify for the final evaluation by international judges who will come to Brazil to cup the lots and select the 10 best Canephora coffees of the 2026 crop. The creation of the competition aims at introducing Brazil's Canephora origins to the world and showing the diversity of Brazilian high-quality coffees produced in a sustainable way and traceable to their origins.



Source: Rede Social do Café

NCA PRESIDENT HIGHLIGHTS IMPORTANCE OF BRAZILIAN COFFEE FOR US MARKET

The president of the National Coffee Association (NCA), Bill Murray, highlighted the importance of Brazilian coffee to the US market during his visit to Espírito Santo state. According to him, Brazil and the United States have a mutually dependent relationship in the coffee sector that benefits American consumers, companies and workers. He also mentioned Espírito Santo's potential to increase its presence in the US market due to the significant improvement in the quality of the state's Conilon coffee over the past years. Continued access to the US market may create opportunities to expand sales of Espírito Santo's coffee in a market that traditionally uses Robusta in many of its blends.

Source: Rede Social do Café

STUDY SHOWS THAT ROBUSTA MAY BE LESS CLIMATE-RESILIENT THAN BELIEVED

A new study has challenged the common assumption that Robusta is more resilient to climate change than other coffee varieties. The media, farmers and researchers often point to Robusta's resilience to high temperatures as the coffee industry's answer to climate change. However, the new study found that previous assessments should be treated with caution and mentioned research flaws, such as considering irrigated farms as areas with ideal growing conditions. According to the study, producing countries like Brazil, Vietnam and India do not have suitable climate conditions for growing Robusta and need irrigation to ensure that coffee plants receive enough water for production to be profitable.

Source: Rede Social do Café

FERMENTED COFFEES GAIN GROUND IN THE SPECIALTY MARKET

Fermented coffees are gaining ground in Brazil's specialty coffee market. This progress results from careful monitoring of temperature, time, moisture and microbial activity through methods such as carbonic maceration, the use of selected yeasts and co-fermentation. The goal is not to correct defects in the lot but to enhance attributes already present in high-quality cherries while bringing greater predictability to growers. The international market – especially in Asia and Europe – has been increasing demand for these coffees and enabling Brazil's presence in higher-value market segments.

Source: CCCMG

TECHNOLOGY HELPS COFFEE GROWERS SAVE WATER AND ENERGY IN IRRIGATION

A Nestlé pilot project reduced water use by up to 36% per kilogram of coffee grown and cut electricity consumption by around 15%. The system was developed in partnership with Smart Irriga and was implemented on 20 farms that already used drip irrigation in Espírito Santo state. It uses weather data to indicate when coffee trees need water and how much should be applied. More precise irrigation has enabled uniform cherry maturation, better conditions for flowering, and reduced loss of soil nutrients.



Source: R7

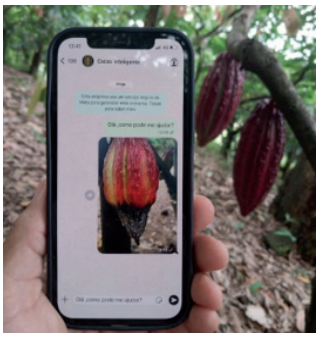
EXPOCACER EXPANDS REGENERATIVE COFFEE FARMING WITH STRATEGIC TREE PLANTING

Planting trees within coffee plantations is a new project of the Cerrado Coffee Growers' Cooperative (Expocacer). The initiative aims to make coffee production more resilient to climate change by creating a more balanced microclimate that improves soil conditions, increases biodiversity and contributes to more sustainable production. Trees are planted in rows, 20 to 40 meters apart in order not to interfere with mechanized farming operations. The project also aims at diversifying growers' income through certification and the sale of carbon credits generated by the trees.

Source: Notícias Agrícolas

APP TO HELP COCOA GROWERS IS LAUNCHED AT EXPOCACAU IN BAHIA

A team of researchers from the State University of Santa Cruz (UESC), in the state of Bahia, has developed an app that provides technical assistance on cocoa growing through an interactive dialogue. It was launched last month during the second edition of ExpoCacau in Ilhéus. The chatbot can receive and interpret messages, audios, images and videos related to different situations commonly found on cocoa farms, such as the presence of pests and diseases. Researchers from the National University of San Martín (UNSM), in Peru, and Wageningen University, in the Netherlands, are also participating in the project. Free of charge for users, the app is managed by the Southern Bahia Science and Technology Park and was funded by the Arapyaú Institute.



Source: Globo Rural

Brazilian Prices

Main Producing Regions / Farm Gate — **August 31, 2026**

Arabica Naturals (R$/ 60 kg bag)	
Cerrado MG	1,805.00 =
Mogiana	1,800.00 =
South Minas	1,800.00 =
Arabica Pulped Naturals (R$/ 60 kg bag)	
Cerrado MG	1,905.00 =
South Minas	1,900.00 =

+ 5.8%

Conilon / Robusta (R$/ 60 kg bag)	
Colatina-ES fair average price	1,050.00 ↓

B3 (US$/60kg Arabica bag)	
Dec 2026	382.50 ↑
Mar 2027	373.00 ↓
Sep 2027	337.80 ↓

Real R$ / Dollar US$	
Aug 31, 2026	5.18 ↑

Source: www.qualicafex.com.br

2nd EXPOCACAU HAS RECORD ATTENDANCE AND CALLS FOR MANAGEMENT AND COOPERATIVE DEVELOPMENT

With record attendance, ExpoCacau closed on August 27 drawing 7,000 people to the Convention Center in Ilheús, state of Bahia, over the course of three days. The trade fair brought together cocoa farmers, experts, professionals of the cocoa supply chain, industry leaders, associations, students, and civil society organizations to discuss opportunities for the sector and the tools needed to drive the sustainable development of cocoa production.

This second edition further established ExpoCacau as a key event on Brazil's national cocoa industry calendar, attracting cocoa farmers from every region of the country, including groups of growers coming from the states of Pará, Minas Gerais, Espírito Santo, São Paulo and various parts of Bahia, as well as representatives from 11 countries such as Ghana, Côte d'Ivoire, Colombia, the USA, Portugal, Spain and Uruguay, among others.

The ExpoCacau exhibition venue was 25% larger this year in comparison with the inaugural event in 2025, featuring more than 60 booths representing over 75 brands and companies – approximately 5,000 square meters of exhibition space. Exhibitors included suppliers of seedlings, greenhouses, irrigation technology, tricycles, tractors, drones, tools for cultivation, fertilizers, agrochemicals and different types of equipment, besides cooperatives, cocoa industry companies, financial services and certification organizations. The fair enables farmers to get to know new technologies for cocoa and to access and purchase key inputs and machinery while promoting a healthy and competitive business environment.

The lecture program at ExpoCacau was also expanded in 2026 by adding a silent conference area called Knowledge Arena held amidst the trade fair. It attracted more than 1,900 attendees during the three days with 30-minute presentations addressing market perspectives and key issues affecting the cocoa sector, such as technologies for higher productivity, technical assistance, traceability, disease control, farm management and digital tools.

The 8th National Cocoa Forum, held at the Grand Auditorium, with capacity for 1,200 participants, had industry leaders and experts from the cocoa sector (and a few from the coffee sector too) discussing current challenges, innovation, and opportunities for Brazil to become a major cocoa producer in the coming years, recovering its previous protagonism. While the national cocoa production is currently estimated at around 200,000 tons per year, there is a strategic sectoral plan – Inova Cacau 2030 Plan – in motion to reach 400,000 tons in the next 4 years.

A total of 60 lectures targeted at cocoa farmers were held in addition to 7 capacity building sessions and workshops conducted by partners on cocoa fermentation, cocoa sensorial analysis, farm management, prevention and management of pests and diseases, and health and safety in cocoa production among other relevant themes.

ExpoCacau makes it clear how important an innovation, technology, and information-sharing event is for the sector. Several cocoa producers, from smallholders to large growers, praised the event as a meeting space that fosters connections and strengthens the value chain, while disseminating knowledge and driving innovation in the field. "ExpoCacau brings knowledge and unity to the cocoa supply chain. I was very pleased to see the turnout and the even stronger lineup of presentations compared with last year," said leading cocoa producer Claudia Sá of Agrícola Cantagalo.

Paulo Peixinho, producer and industry leader, emphasized the importance of ExpoCacau in bringing the sector together. "It is a vital space for building relationships, learning about innovation and production processes that are essential to cocoa farming, and gaining a broader perspective on the market."

"This fair has been a place where I can gain knowledge, which is exactly what I come here for. I live in a rural area and I am a smallholder farmer. I plant, prune, harvest—I do everything on my farm. I come here to learn," said Maria do Carmo, a cocoa producer from Coaraci, Bahia.

The event also served as a platform for several announcements. Among them was the launch of the Decent Work in Cocoa campaign by the International Labour Organization (ILO) and CocoaAction Brasil.

A milestone for Brazil's cocoa industry, ExpoCacau is organized by CocoaAction Brasil, a World Cocoa Foundation (WCF) Initiative, in partnership with the Bahia state government and the municipality of Ilhéus. The third edition has already been scheduled for August 24 to 26, 2027, once again in Ilhéus, Bahia.

CocoaAction is a pre-competitive, public-private initiative active in Brazil since 2018, to foster collaboration and sustainable development across the cocoa chain, focusing on cocoa farmers. CocoaAction Brasil has eight funding members – Barry Callebaut, Cargill, Dengo, Harald, Mars, Mondelez, Nestlé, Ofi – and dozens of partners who work together to deliver collective actions on cocoa sustainability. The initiative is coordinated by P&A, in partnership with the World Cocoa Foundation (WCF) in Brazil.

Instagram: @cocoaactionbrasil
LinkedIn: CocoaAction Brasil













CALORATTO LINE OF COCOA ROASTERS

The CALORATTO roaster line stands out for its versatility, robustness and roast control.



TECHNOLOGY

- Hybrid heating system: conduction and convection
- Control panel with built-in software
  - Airflow
  - Drum rotation
  - Flame power
  - ROR (Rate of Rise) information – rate of temperature increase during roasting
  - Saves multiple different roasting profiles in its built-in software
- Also compatible with other roasting software (i.e.: Artisan/ Cropster)
- High-precision, durable sensors/thermocouples for bean and air temperature measurement
- Micro flame with actuator
  - more precise and dosed adjustment of the flame intensity
  - uniform heating below the drum, without concentrated heat spots and helping prevent roasting defects
- Efficient cooling system
  - Cooler/mixer
- Cyclone(s) included



CAPACITY

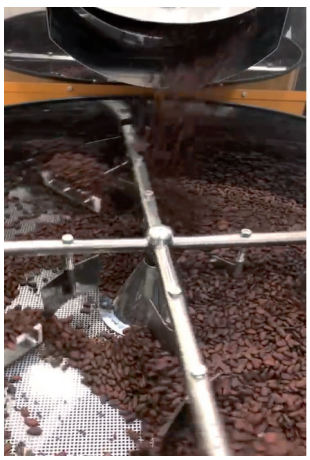
- Operates with up to 3 batches simultaneously: hopper, drum, cooling
- Versions of 5, 10, 15, 30, and 60 kg per batch
  - Uniform roasting without loss of quality
  - Minimum capacity of each version: 30% of maximum capacity

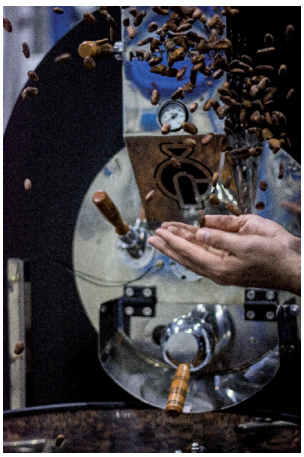
DURABILITY AND ROBUSTNESS

- Equipment designed to operate long hours at high temperatures
- Parts in contact with the cocoa beans in stainless steel
- Efficient thermal insulation (ceramic fiber blanket)
- Electrostatic paint finish

VIDEO







CLICK TO WATCH